



## NEWS RELEASE

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### **Tri Gas & Oil Opens New Baltimore Propane Terminal**

*New rail terminal will operate as Mid-Atlantic Rail Services  
and serve propane customers in 5 states*

BALTIMORE (September 12, 2019) – A new propane rail terminal located in Baltimore will help ensure a reliability of supply for both commercial and residential customers ahead of the winter heating season in a region that had previously been inadequately supplied.

The terminal will operate as [Mid-Atlantic Rail Services](#) (MARS), the newest affiliate of the Tri Gas & Oil family of companies. The investment in the region by the company was applauded by government and business leaders at a grand opening Thursday, Sept. 12, at Canton Railroad Company, 4201 Boston St., in Baltimore, where the new rail terminal is located. The railroad is operated by Norfolk Southern and CSX.

“With the addition of Mid-Atlantic Rail Services, Tri Gas & Oil is better able to serve our wholesale partners by increasing our transport and service territory,” said Nash McMahan, President of Tri Gas & Oil. “We are thrilled to know we’re better able to care for our existing customers while reaching even more in the region who may benefit from having propane available to their home or business.”

The new propane rail terminal was strategically located in Baltimore and designed by [Superior Energy Systems](#) to increase the service area for wholesale propane customers and reach previously unreachable areas north, south, and west of the Baltimore facility in five states: Maryland, Delaware, Virginia, New Jersey, and Pennsylvania. The facility has many advanced features, including:

- Turbine pumps allow for loading rates of 550 gallons per minute, up to 6 transport loads per hour
- State-of-the-art Bill of Lading system complete with electronic data transmission
- 4-position railcar off-loading system providing up to 3 switches per day in peak season
- Switching and operations provided by Canton Railroad Company, a Class III switching and terminal railroad

“The new MARS terminal is an example of how Superior Energy Systems strategically builds efficient, safe and fully-automated terminals that play a crucial role in delivering fuel to underserved markets, such as the Mid-Atlantic region,” said Derek Rimko, vice president of operations for Superior Energy Systems. “Our excellence in engineering quality and design, combined with our commitment to customer service, continue to set us apart in the midstream market.”

Officials from the Propane Education & Research Council (PERC) said the new terminal would benefit not only propane customers, but the region at large.

“The private investment made today by MARS will ensure the Mid-Atlantic region can continue on a path to a more sustainable environment for decades to come,” said Tucker Perkins, president and CEO of PERC. “Propane is a low-carbon, low-emission, clean fuel and this new terminal improves supply security to the homeowners, farmers and factories that rely on propane every day.”

[Watch a video overview](#) of the new rail terminal or visit [www.midatlanticrailservices.com](http://www.midatlanticrailservices.com) for more information.

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*About Tri Gas & Oil:* Since its incorporation in 1963, Tri Gas & Oil has proudly been serving the Eastern and Western Shores of Maryland and Delaware and surrounding areas. We provide propane, heating oil, petroleum-based fuels, and propane appliances to area homes and commercial businesses. Find us online at [www.trigas-oil.com](http://www.trigas-oil.com).

*About Mid-Atlantic Rail Services:* Mid-Atlantic Rail Services provides unbranded petroleum products to wholesale customers in Maryland, Delaware, Virginia, New Jersey, and Pennsylvania. MARS is a new addition to the Tri Gas & Oil family of companies. With this addition, we are able to increase the transport and service area of our unbranded petroleum-based fuels to our wholesale partners. We offer fuel delivery, risk management, supply physical and financial hedges, fixed pricing, spot contracting, index, and swaps/options. For rail and supply needs, please contact Randy Marshall, Director of Logistics & Rail Operations ([rmarshall@trigas-oil.com](mailto:rmarshall@trigas-oil.com)), or John Dalina, Director of Supply ([jdalina@trigas-oil.com](mailto:jdalina@trigas-oil.com)), or by calling our office at 1-888-229-9245. Find us online at [www.trigas-oil.com/wholesale](http://www.trigas-oil.com/wholesale).

*About Superior Energy Systems, Ltd.:* For more than 40 years, Superior Energy Systems has brought together engineering, manufacturing, construction and safety expertise to focus on operational excellence. We provide the best in turnkey LPG and NGL systems and infrastructure solutions as well as safety and compliance training. We have manufactured more bulk plants and trans-shipment terminals throughout the United States than any other company and have over 1,200 autogas dispensers located across North America. In addition, we design, engineer, construct and service vaporizers and mixers, rail towers, metering and odorant skids and stand by fuel systems. Visit us at our Cleveland headquarters or learn more at [SuperiorNRG.com](http://SuperiorNRG.com).

*About the Propane Education & Research Council:* The Propane Education & Research Council is a nonprofit organization established, operated, and funded by the propane industry. PERC drives technology development to expand adoption of propane as a clean, domestic, and affordable energy source and leads safety and training efforts among propane retailers and consumers. PERC programs benefit a variety of industries including fleet vehicle management, landscaping, residential and commercial building, agriculture, and material handling. For more information, visit [Propane.com](http://Propane.com).